

Meeting type

Half-day 5 h

Date & Time

19 Sep 2016 at 09:00

Persons

-

12

+

Price range

40 - 80 € /

More filters ^

2 hours

3 hours

4 hours

5 hours

6 hours

7 hours

8 hours

9 hours

10 hours

Venue type ▾ Environment ▾ Facilities ▾ Sports & Leisure ▾ Others ▾ [Clear filters \(3\)](#)

POPULAR

SEA VIEW

meetingpackage.com

Book meeting rooms & packages just like you book hotel rooms from your favourite travel website

Half-day meeting package

Lorem Hotel Helsinki

12 reviews

Crown Hotel Helsinki

Helsinki

29 reviews

Alpha Centauri Hotel

Helsinki

12 reviews

SEA VIEW

NEW

SIMPLIFIED VERSION FOR POSSIBLE DISTRIBUTION

Office locations

— 2014

— 2016

— 2017



meeting
package.com

INTRO

About us



MeetingPackage.com has been successful in the Nordics and UK, delivering millions EUR worth of bookings to venue partners.

Company was established in 2014 with the vision of making meeting room bookings as easy as booking hotel rooms.

The company launched MeetingPackage.com in September 2016 in the UK.

Our mission is to become the number #1 tool for searching, booking and managing offsite meetings & events globally by 2020. Our mission is backed by Hospitality and IT industry specialists.

The Global expansion has already started and we are already offering more than 250 000 meeting rooms globally.

TEAM

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Our team consists of many industry professionals with the passion to solve a problem that has been in the industry for years



The team consists of +30 passionate professionals

MANAGEMENT TEAM:



Joonas
Ahola
CEO &
Founder

Pas sionate serial entrepreneur. Over 8 years in meetings and events business.



Matti
Toivonen
CFO

Senior CFO with over 10 years of CFO experience from VCs to startups.



Tommi
Mannonen
Director of
partnerships

Over 20 years of industry background from Sokos, Rezidor & Restel Hotel Group.



Matti
Rautanen
Marketing
director

Former Digital Marketing Manager of Kämp Group for 6 years and before that worked for Hotelzon.



Himanshu
Mittal
R&D Manager

Technical Manager background from TeamViewer, Microsoft and Nokia.



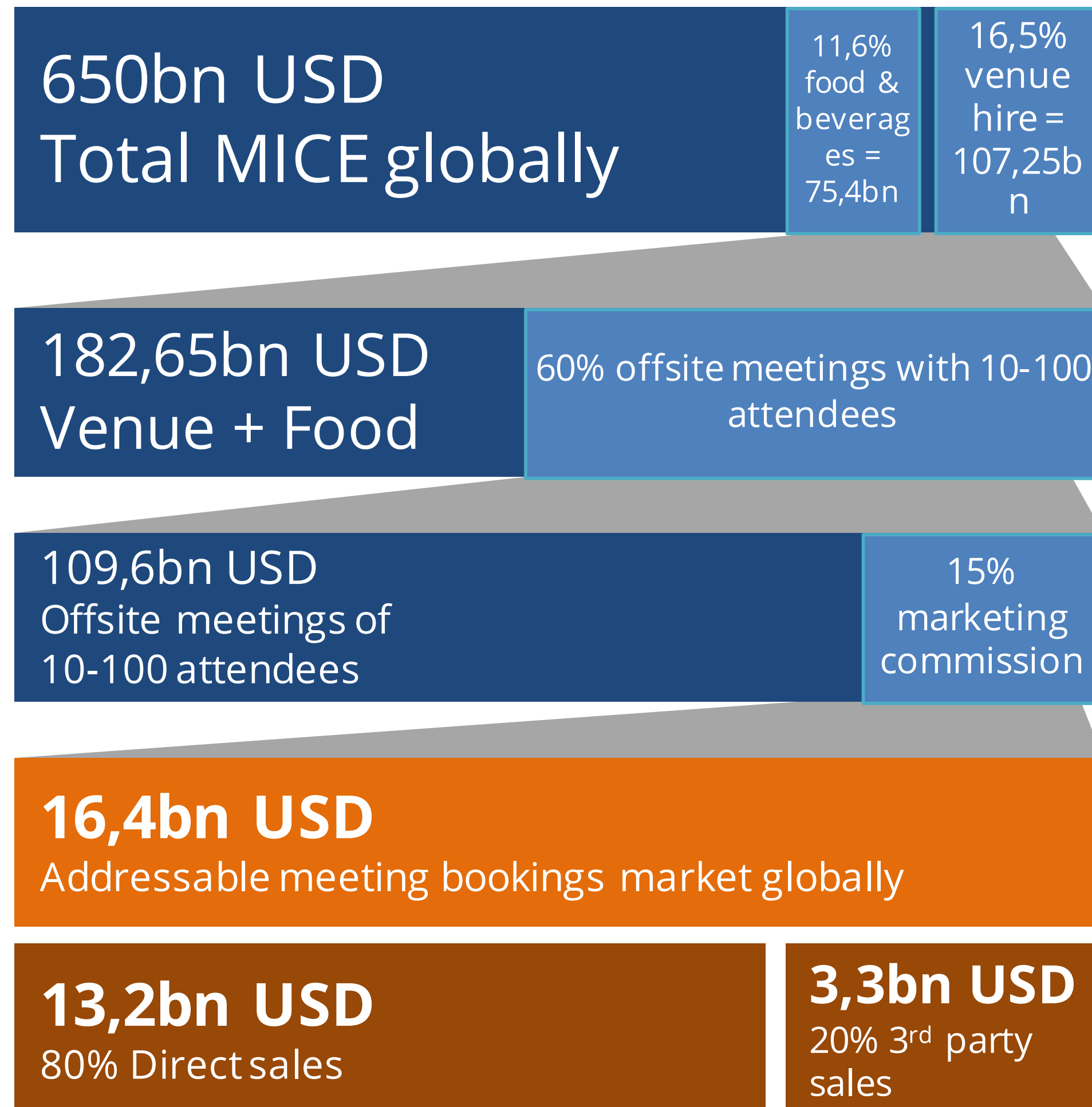
Henri
Nyström
COO

Former CEO of Varusteleka Ltd, one of the most well known eCommerce businesses in Finland.

MARKET SIZE

Organizing offsite meetings is a traditional and uncontested market

4



OUR TARGET SEGMENT



MEETING PLANNERS IN CORPORATIONS
(**> 200 EMPLOYEES**)















ORGANIZE ON AVERAGE 70 OFFSITE MEETINGS P.A



WITH 10-100 DELEGATES

There is no dominant marketplace or technology that enables the booking of offsite meeting rooms

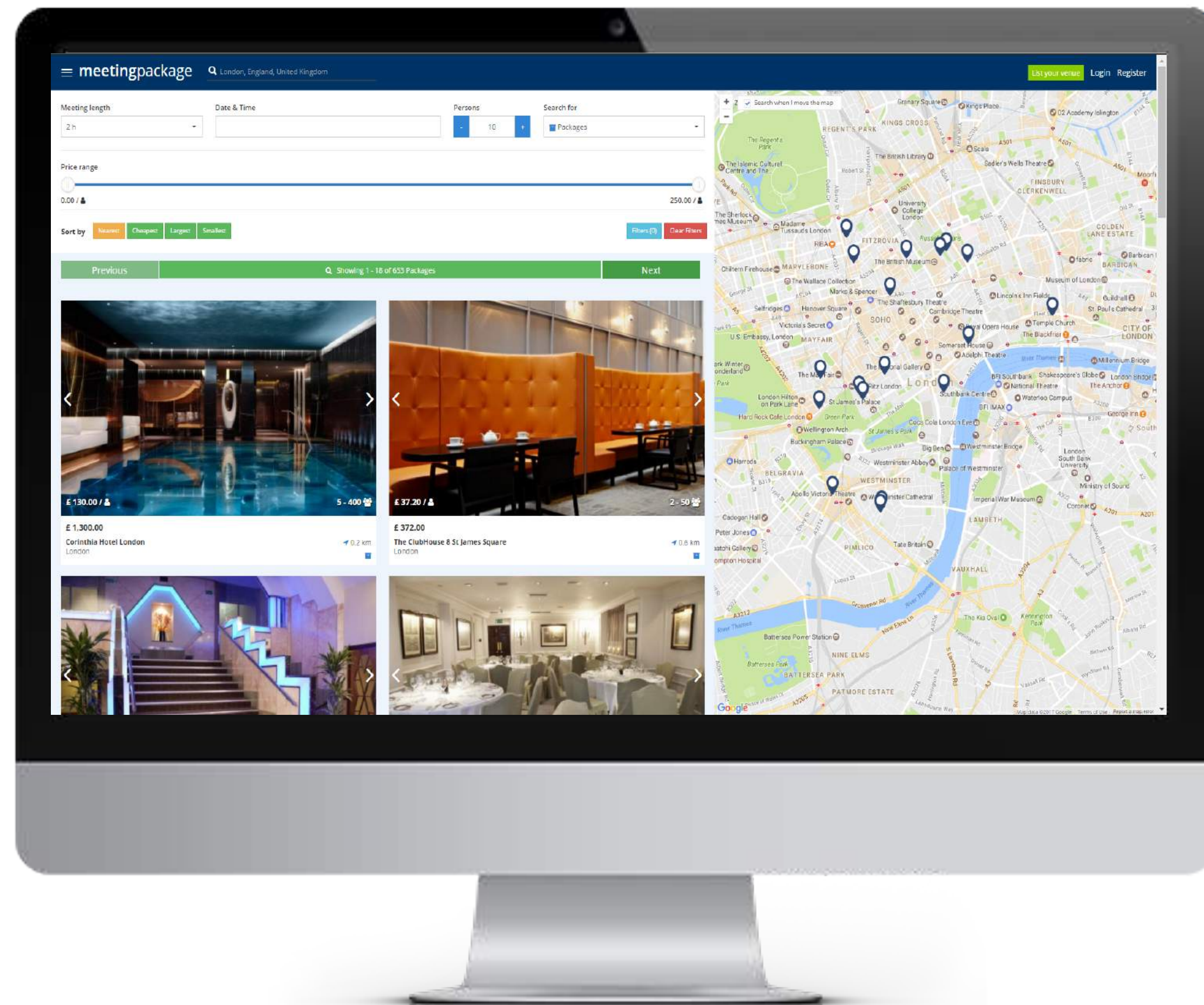
Within the business travel industry, the meetings sector is one of the few areas still missing a globally used **online** booking solution.

Accommodation	Meetings and Events	Flights	Travel and Tourism	Transportation (car)
				
				
				

SOLUTION

The first and only solution globally that has integrated with Opera S&C software. This gives us access to the availability and pricing of our partner hotels.

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SEARCH

BOOK

MANAGE



Transparency in prices



Comparable meeting packages



Easy to use

BENEFITS

MeetingPackage.com saves more than 15 hours of time for each offsite meeting room booking



BOOKERS

Search

All Meetings Under one Roof



Real-Time Inventory

Book

Compare Prices



Free to Use

Manage

Communication with Venues



Partnership Rates

COMPANIES

Savings

Control the Meeting Spend



No Setup Costs or Service Fees

Simplicity

User Management



No IT Setup

Security

Audit Trail



Security

VENUES

Win More Sales

More Sales, Less eRFP's



White label Functionality & Booking Engine

Lower Your Costs

Lower Commission Rates



Dynamic Pricing

Reduce Your Workload

Reservation Management



System Integrations



MeetingPackage.com is the only marketplace globally to integrate with Oracle Opera Sales & Catering which gives the possibility to get real time availability and dynamic pricing from hotels that use Opera. This is the only way hotels will give their meeting rooms totally online. (Integration validated June 2017)

meetingpackage

Book meeting rooms & packages

Easy, commitment-free, no booking fees

Where?

Date & Time

Meeting Length

Persons

Search for *

Where do you want to meet?

Example: 10/10/2018

2 h

10

Packages

Search

meetingpackage

London, England, United Kingdom

List your venue

Login

Register

Meeting rooms in London, England, United Kingdom

Meeting length

Date & Time

Persons

Search for

8 h

12 April, 2017 @ 08:00

10

Packages

Price range

0 / 400

Sort by

Nearest

Cheapest

Largest

Smallest

Filters (0)

Clear filters

Previous

Showing 1 - 18 of 651 Packages

Next

View photos

View 360°

View video

€52⁹⁰

per person

Available immediately

Date and Time

When your meeting is?

Length

Attendees

3 h

How many?

Package

Room only

Room

SuperRoom Yngwie

Seating order

Cocktail (110)

Total (incl. VAT)

1289,00 €

Continue

Home / Finland / Helsinki

Hotelli Seurahuone

Conference / Exhibition Centre | Länsisatamankatu 16, 00180 Helsinki, Finland

★★★★★ 13 reviews

DESCRIPTION

Lorem ipsum dolor sit amet, consectetur adipisicing elit. Quod repellendus similique libero possimus explicabo, expedita aperiam. Doloribus similique necessitatibus eveniet, provident libero iure repudiandae dolore assumenda, ducimus, debitis reprehenderit? Autem dist aperal tempor ... [read more](#)

Translated to Finnish based on your location. [Reset to original](#) (English) translated by Google

Choose a room

Showing 3 out of 8 rooms suitable for your criteria.

Meeting room X

90 €

Available immediately

Booking #5570

Villa Åkerblom Ville Vallgrenin Tie 1 Espoo Saku Loukonen +358 40 703 7458

1. Supplier should confirm

2. Customer should confirm

3. Confirmed order

Please, confirm availability →

Confirm

Cancel Booking | Cancellation Policy

Messages and updates

Client & Billing Info test test test 0451138021

Meeting #5068 on 11-04-2017 13:37

Quotation

Description	Date	Quantity/Delegates	Unit Price (0% Vat), EUR	Unit Price + VAT, EUR	Discounts	Amount, EUR
Iltapäiväkokous	11-04-2017 13:37	10	49	57.76		577.60

BOOKERS

VENUES

Hotel Harmony · Unpublished

Saved 17 min ago · 5

Basics

Location

Facilities

Photos

Rooms

Packages

Catalog

Payments

Terms

Admins

Add your meeting rooms

Add one or more rooms. You can fill in the details later if you like. Your venue will remain in demo mode until you are ready to go live.

Add New Room

Name of meeting room	Hourly rate excl. VAT	Half-day (2-4 h) rate excl. VAT	Full day (5-8 h) rate excl. VAT	Seasonal pricing	Min - Max No. of	Layouts & m²	Photos	Description	Equipment
<input type="text" value="Enter room name here"/>	25.50	96.80	145	Edit	-	Edit	Edit	Edit	Edit
Lincoln	82.50	105.50	250.90	Edit	-	Edit	Edit	Edit	Availability
Abrams	69	184.76 € incl. VAT	254.67	Edit	-	Add	Add	Edit	Delete room
Washington	99.50	149	295.40	Add	-	Add	Add	Add	Add

Inbox

Hotel Harmony Helsinki

Add a new booking

Search from bookings

No.	Latest Update	Status	Customer	Meeting	Total
3455	14:36	Status changed	Firstname Lastname	2017-04-27	705.00 €
		Refunded	Company name	9:00	Credit
3454	9:48	New Message	Anne Laukkanen	2017-04-27	512.50 €
		Confirm availability	Nokia	12:00	Pay on site
3453	2017-04-27, 13:39		Michael Mulligan	2017-04-27	£ 297.50

Calendar

Harmony Hotel Helsinki

Add a Booking

Print menus

March 16, 2016

Day Week Month

Rooms	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23
Massif				Kone 9:00-13:00				Wärtsilä 13:30-17:30										
Orizaba				Supercell 9:00-13:00				Marimekko 13:30-17:30										
Logan																		
Cristóbal Colón												Zen robotics 15:00-19:00						
Kilimanjaro							Nokia 8:00-16:00	24 Banquet										
Mc Kinley							Reaktor 9:00-17:00											
Mount Everest							Duplicate					UPM 16:00-24:00						

Period

Period

Start date

End date

Last year

Jan 1, 2015

Dec 31, 2015

At a Glance

	Online	Offline	Total
Venue Groups	2	1	3
Venues	27	2	29
Meeting Packages	98	18	116
Users	41	268	309

Bookings

	Pending	Confirmed	Canceled
4 h meeting packages	29	398	37
8 h meeting packages	27	263	29
24 h meeting packages	7	67	22
36 h meeting packages	2	27	13

Sales and Budget

Venue

Venue Group

All

All

Booking type

All

4000

3000

2000

1000

Current Budget

2500 / Mo.

Sales Total

21600

Budget

30000

Balance

-8400

Define Budget

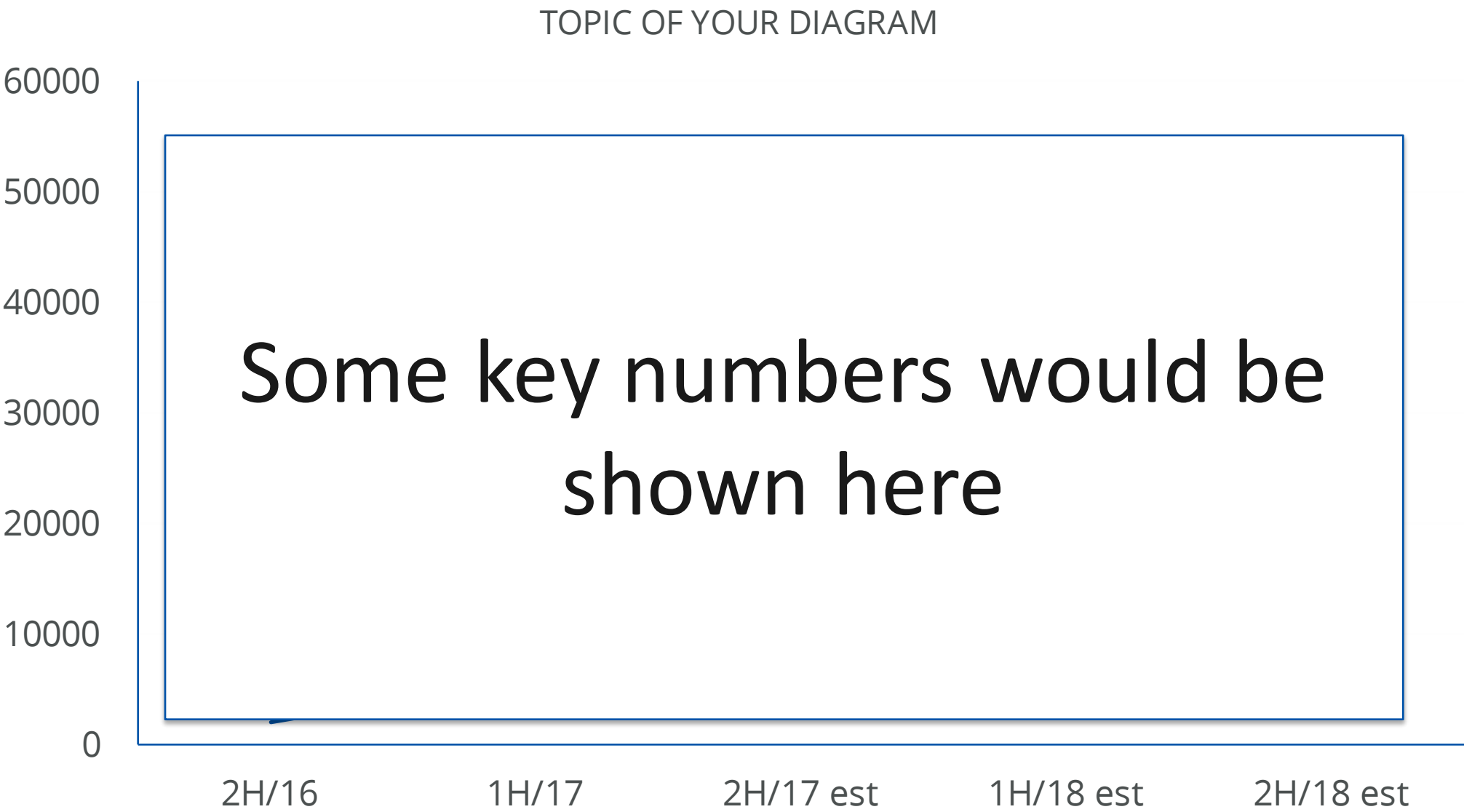
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8

Here would be the key point written. Idea is that the person reading this would get the idea of the whole slide by just reading the topic.



Some of our hotel partners:



Venue Data Online

+ 33 000

Meeting Rooms

+ 250 000

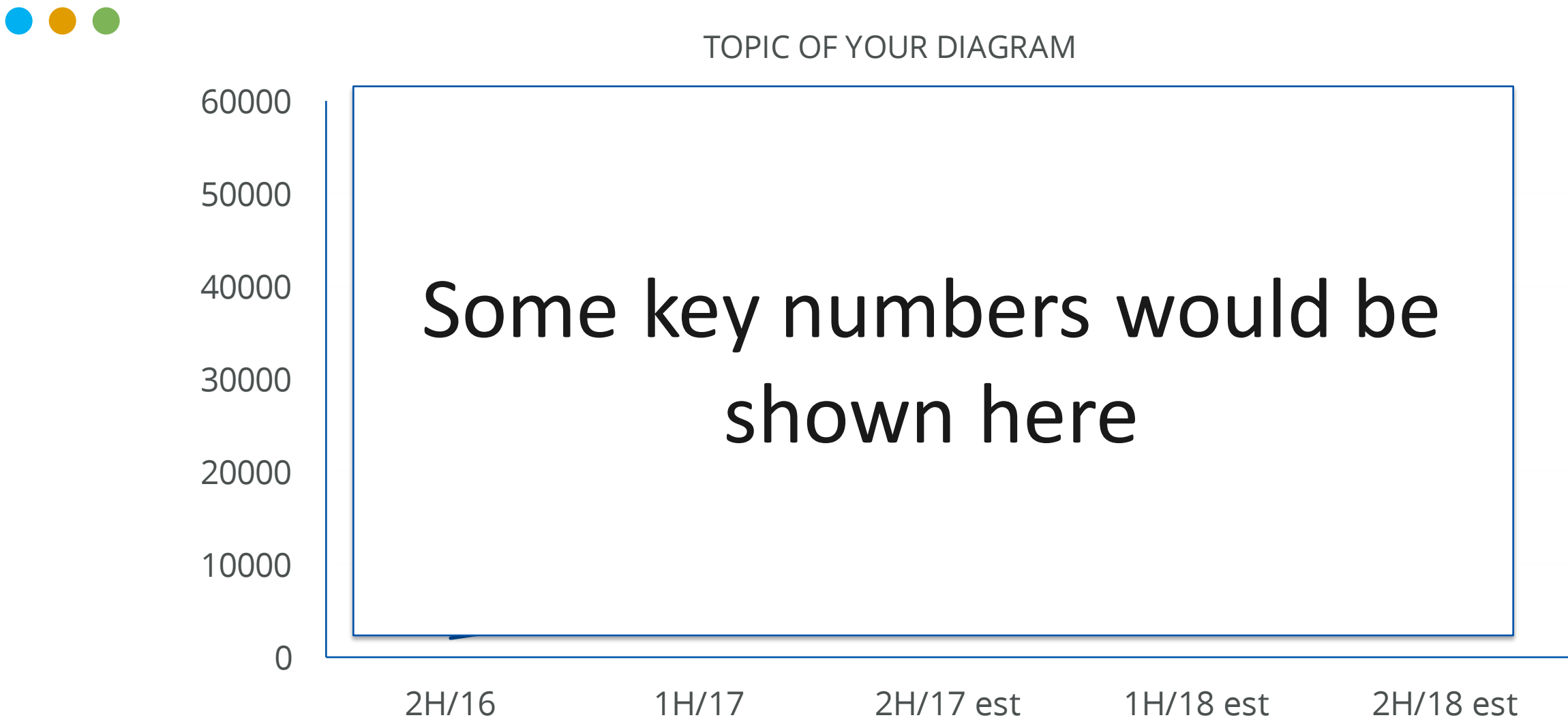
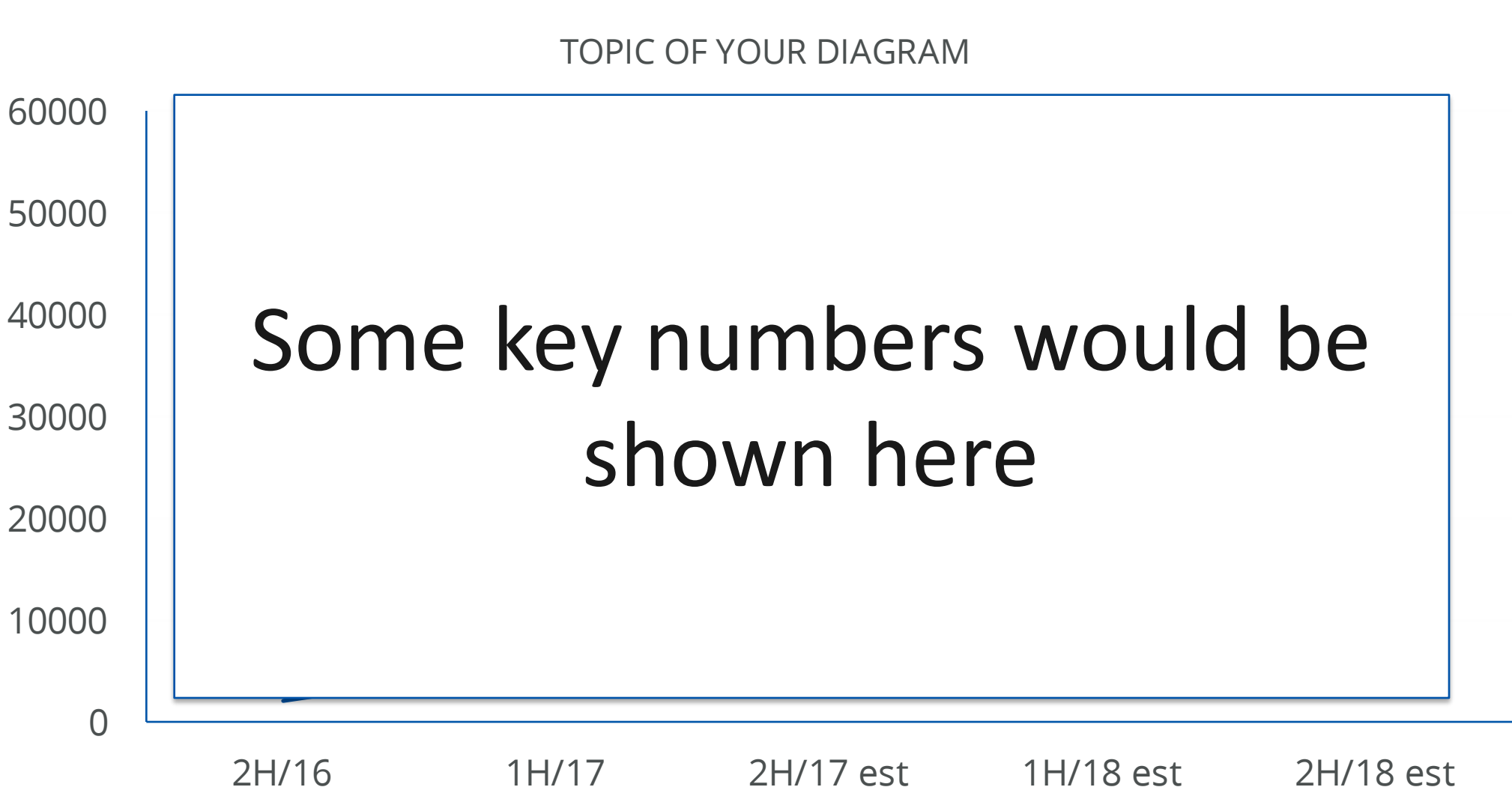
xx%

Some key numbers
would come here

xx%

Some key numbers
would come here

Here would be the key point written. Idea is that the person reading this would get the idea of the whole slide by just reading the topic.



Some of our customers:



xx%

Some key numbers
would come here

xx%

Some key numbers
would come here

Average order value

+ 2 500 EUR

Average Attendees

28

Joonas Ahola

CEO & Founder

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Keep in touch!



"Let's make success together"

What value we are offering to our corporate customers:

Get responses from venues in minutes not days

Largest inventory of meeting rooms

Real-time reporting on expenses

What value we are offering to our venue partners:

Fastest growing online channel for booking meetings and events

Providing market leading conversion rates

Advanced technology solution to capture the corporate meeting room bookings

